LETTER OF TRANSMITTAL

July 31, 2005

Honourable Eric Robinson Minister of Culture, Heritage and Tourism Room 118, Legislative Building 450 Broadway Winnipeg, Manitoba R3C 0V8

Dear Minister Robinson:

In accordance with Section 16 of The Manitoba Film and Sound Recording Development Corporation Act, I have the honour to present the Annual Report of the Manitoba Film and Sound Recording Development Corporation for the fiscal year ended March 31, 2005.

Respectfully submitted,

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Cheryl Barker Chairperson



MESSAGE FROM THE CHAIRPERSON AND CHIEF EXECUTIVE OFFICER

On behalf of the Manitoba Film and Sound Recording Development Corporation **(MANITOBA FILM & SOUND)** and the Board of Directors, we are pleased to present the Annual Report for the fiscal year ending March 31, 2005.

This past year has been no doubt one of the most successful years for **MANITOBA FILM & SOUND**. With reaching a record-breaking increase in film production, enhancements to the Film and Video Production



Cheryl Barker - Chairperson

Tax Credit program and many film and music award nominations, Manitoba has proven to be a successful competitor in the film and saound recording industries. To add to our successes in fiscal year 2005 was the preparing and hosting of the 2005 Juno awards, chaired by MANITOBA FILM & SOUND's own Kevin Walters. The 2005 Juno awards was notably the biggest awards event to hit Winnipeg. Because of Manitoba's strong support and commitments from municipal, provincial and federal governments, the local business community, excellent host facilities and a long established reputation as a city that embraces Canadian music and

culture, the Junos were held in Winnipeg on April 3rd, 2005.

Also, through the continued support of the Government, **MANITOBA FILM & SOUND** was able to fulfill our mandate to nurture, develop, promote and market Manitoba's film and sound recording industries. Once again, the Government enhanced the Film and Video Production Tax Credit program by adding a 5% "Frequent Filming Bonus", to reward repeat productions allowing producers to save even more when filming in Manitoba. Also announced was a 5% rural and



Carole Vivier - CEO

northern incentive. Combined with the current 45% base tax credit, qualifying productions are now able to access up to a 55% tax credit on eligible Manitoba labour expenditures. These enhancements demonstrate the Government of Manitoba's belief that the cultural industries are significant to the economic and cultural growth of Manitoba, and for that we are very thankful.

MANITOBA FILM & SOUND launched the Manitoba Film Portfolio Investment Envelope program. With the Manitoba Sound Portfolio Investment Envelope program already in place, these programs support film companies and sound recording

companies that have carried on business for a minimum of two years, and have had an interest and commitment to the development of Manitoba creative talent.

As a result of **MANITOBA FILM & SOUND's** programs and support, Manitoba musicians, filmmakers and artists have received recognition nationally and internationally. The following are just some of the successes that **MANITOBA FILM & SOUND** has contributed to, during fiscal year 2005: *The Saddest Music in the World*, a film funded by **MANITOBA FILM & SOUND**, received three Genie awards at the 24th Annual Genie Awards in Toronto.

Manitoba artists, such as Fresh I.E., Jodie Borle, Kraink, James Keelaghan, Burnt and Doc Walker performed at the Western Canadian Music Awards in Calgary.

At this year's Canadian Country Music Awards, held in Edmonton, Alberta, Doc Walker not only was nominated for five awards such as Best Single and Best Album, they also won for Best Group Duo of the Year.

At the 2004 North by Northeast music festival in Toronto, an impressive 16 Manitoba acts showcased their talents.

Seven Times Lucky, produced in Winnipeg by Liz Jarvis and directed by Gary Yates, was a double winner at the annual Method Fest Film Festival in Los Angeles, for Best Picture and Best Screenplay.

Manitoba was the central location for the feature film *The Big White*. Written by former Winnipegger Collin Friesen, *The Big White* stars multiple Oscar nominees and winners, including Robin Williams, Holly Hunter and James Woods.

MANITOBA FILM & SOUND's locations department hosted a Producers Tour for MGM and Disney to showcase the extraordinary locations and services that Manitoba offers.

These national and international achievements would not be possible if it wasn't for the dedication and passion of our Manitoba artists and others who work in the cultural industry. Some of those who have contributed to the Corporation's success and the further promotion of the film, sound recording and interactive media industries are the dedicated employees at **MANITOBA FILM & SOUND**. Their commitment, talents and teamwork are greatly appreciated and we thank them for their contribution.

During fiscal year 2005, **MANITOBA FILM & SOUND** welcomed a newly appointed board member, Lisa Meeches, as Vice-Chairperson. With board members representing Manitoba's Aboriginal, Francophone and Métis communities and bringing skills and backgrounds in education, finance, fundraising, music and filmmaking, the **MANITOBA FILM & SOUND** Board reflects the diversity of Manitoba's arts and cultural industries themselves. We would like to acknowledge and thank our departing Vice-Chairperson, John Harvie for his contributions and guidance.

Furthermore, **MANITOBA FILM & SOUND** wishes to express our appreciation to the Government of Manitoba for their support, the Departments of Culture, Heritage and Tourism and Industry, Economic Development and Mines for continuing to invest in the growth and development of the cultural industries.

In closing, **MANITOBA FILM & SOUND** would like to thank all the musicians, filmmakers, producers and writers, for contributing to the success of the cultural industry in Manitoba. Your creativity and dedication is motivation to continue to thrive and succeed.

Charles

Cheryl Barker Chairperson

Carde Vien

Carole Vivier Chief Executive Officer General Manager

THE CORPORATION

Manitoba Film & Sound Recording Development Corporation (MANITOBA FILM & SOUND) is a statutory corporation of government proclaimed under The Manitoba Film and Sound Recording Development Corporation Act. Funded by the Province of Manitoba, the management of MANITOBA FILM & SOUND reports directly to the Board of Directors appointed by the Lieutenant Governor.

MANITOBA FILM & SOUND's mission is to promote Manitoba's film, sound recording and interactive media industries at home and to the world, by:

Developing new talent, industry-skills,

Nurturing new and existing talent, to higher levels, and

Communicating and marketing to people at home and throughout the world the talent and skill-levels that are here in Manitoba.

BOARD OF DIRECTORS

The activities of MANITOBA FILM & SOUND are monitored by the Board of Directors, which includes:

Cheryl Barker – Chairperson Lisa Meeches – Vice-Chairperson (appointed to the Board, November 24, 2004) Heather Bishop – Chair, Finance and Planning Committee David Dandeneau – Chair, Programs Committee Léo Dufault Cor Godri Joy Keeper Alana Langelotz Ric Paquette

John Harvie (to November 10, 2004)



2004)

The Corporation is administered by the Chief Executive Officer and General Manager, who reports directly to the Board of Directors.

Carole Vivier	Chief Executive Officer / General Manager and Film Commissioner
Monique Ledohowski	Manager, Finance and Operations
Alexa Rosentreter	Manager, Film and Interactive Media Programs (to August 27, 2004)
Angie Glesby	Manager, Film and Interactive Media Programs (appointed October 4, 20
Kevin Walters	Manager, Sound Recording Programs
Louise O'Brien-Moran	Manager, Locations
Danielle Jubinville	Programs Analyst
Anna Walker	Programs Assistant
Sebastien Nasse	Tax Credit Analyst (appointed May 25, 2004)
Pamela Hoeschen	Communications & Corporate Affairs Coordinator (to Jan.28, 2005)
Mark Glucki	Administration/Locations Assistant
Peggy Romas	Administrative Assistant

Credit - Annual Report Assembled by: Maria Cefali, Communications & Corporate Affairs Coordinator (April 05), Manitoba Film & Sound

FISCAL YEAR 2005: YEAR IN REVIEW

MANITOBA FILM & SOUND objectives are to create and stimulate employment and investment in Manitoba by developing and promoting Manitoba companies producing, distributing, and marketing film, television, video, sound recording, and interactive media products, as well as to promote Manitoba as a film location to offshore production companies. **MANITOBA FILM & SOUND** is a member of the Association of Film Commissions International (AFCI).

MANITOBA FILM & SOUND views economic considerations as critical to fulfilling its cultural mandate.

To achieve the Corporation's objectives, **MANITOBA FILM & SOUND** consults and works closely with industry associations and representatives, including the Manitoba Motion Picture Industry Association (MMPIA); the Manitoba Audio Recording Industry Association (MARIA); Manitoba New Media (MNM); Manitoba Interactive Digital Media Association (MIDMA); the Winnipeg Film Group (WFG); Film Training Manitoba (FTM); the National Screen Institute (NSI); the City of Winnipeg, and local Unions and Guilds.

The following is an overview of some of **MANITOBA FILM & SOUND's** initiatives during the 2005 fiscal year.

Manitoba Film & Video Production Tax Credit

Once again, Manitoba is leading the industry with its new enhancements to the Manitoba Film & Video Tax Credit program.

Last year on May 26th, The Honourable Premier Gary Doer and Minister Eric Robinson (Culture, Heritage and Tourism) officially launched the 2004 Manitoba Film and Video Production Tax Credit enhancements. The announcement was made at the Prairie Production Centre, on the set of *The Big White*. As part of the Provincial Budget, the Government demonstrated its continued support by maintaining the competitive edge for the film industry in Manitoba by enhancing the Tax Credit program. By launching an industry first with the 5% 'Frequent Filming Bonus', Manitoba raised the bar in what was declared as 'ground breaking' by the international film community. Complementing the Frequent Filming Bonus was another marketing mechanism in the form of an additional 5% rural and northern incentive. Both of these enhancements add an incentive to Manitoba production companies and to attract more producers to film in our province, and increase the locations available to producers by making distant locations more viable. Other enhancements included the extension of the Film and Video Production Tax Credit legislation to March 1, 2008, and removal of the restriction that corporations cannot hold or be associated with a corporation that holds a CRTC broadcast license.

In March 2005, the Manitoba Film and Video Production Tax Credit program was once

again enhanced by increasing the base tax credit 10% resulting in a 45% tax credit base, added to the 5% Frequent Filming Bonus and 5% rural and northern incentive, the enhancement potential results in a 55% tax credit.

All these enhancements have enabled our province to remain a leader among film commissions around the world and with the Government's supportive hand, Manitoba is able to attract bigger budget productions.

MANITOBA FILM & SOUND extends a heartfelt thanks to all the members of the Tax Credit Advisory Committee of the Manitoba Film & Video Production Tax Credit program for their work and for their involvement in developing the recommendations for enhancements and amendments to the existing tax credit for the government's consideration.

Established in fiscal year 2002, the Tax Credit Advisory Committee meets frequently throughout the year to discuss various matters pertaining to the Manitoba Film and Video Production Tax Credit. The Advisory Committee is made up of representatives from **MANITOBA FILM & SOUND**, the Department of Industry, Economic Development and Mines, the Department of Culture, Heritage and Tourism, the Department of Energy, Science and Technology, Manitoba Motion Picture Industry Association (MMPIA) and the Community & Economic Development of Cabinet (CEDC).

Over a million dollars in funding support for 13 Manitoba productions

MANITOBA FILM & SOUND invested over \$1.4 million dollars to 13 television and feature film productions, totaling over \$32 million in production budgets for fiscal year 2005. These commitments leveraged over \$10.8 million in federal funding and \$16 million in other outside funding into Manitoba. Approved projects were funded through the Market Driven Television Production Financing Program

and the Market Driven Feature Film Production Program, which provide equity investments to eligible projects produced or coproduced by Manitoba production companies.

Of the \$1.4 million dollars of the total television and feature film funds allocated, 50% went towards three Aboriginal, two Métis and two Francophone projects.

Manitoba Film Portfolio Investment Envelope (PIE) Program

The Manitoba Film Portfolio Investment Envelope (PIE) program was established in April 2004 to provide financial assistance to Manitoba companies in the film industry to increase their capacity to produce and develop Manitoba film and television projects, by placing greater emphasis on the development, capacity building, long term growth and subsequent sustainability. The program also provides Manitoba owned companies with the tools required to become more competitive, to build equity, and to finance growth and expansion. Within its first year, five local production companies accessed the Manitoba Film PIE program.

Community Outreach Initiatives

To achieve **MANITOBA FILM & SOUND**'s mission to communicate and market the Corporation's mandate and objectives, the Corporation participated in a variety of community outreach initiatives in fiscal year 2005. Marketing and communication initiatives included attending career and job symposiums, hosting program information sessions, participating in panel discussions and accepting invitations to speak to various organizations about the Corporation's programs, such as New York University, the Canadian Librarian Specialist Association, Studio Producers Tour & Community Reception, Project Managers Association, NSI Aboriginal Youth Training Program and Teen Venture Career Program at West Kildonan Collegiate and a Producers' Tour which included a community reception joint with Manitoba Motion Picture Industry Association (MMPIA).

Community outreach initiatives in fiscal year 2005 included, but were not limited to:

<u>Career and Job Symposiums:</u> **MANITOBA FILM & SOUND** partnered with several industry associations to market and communicate information about the film and sound recording industries to students, job-seekers and the general public. Partners included the Manitoba Motion Picture Industry Association (MMPIA), the Manitoba Audio Recording Industry Association (MARIA), the National Screen Institute (NSI), Winnipeg Film Group (WFG), IATSE 856 and the Director's Guild of Canada (Manitoba District). Career and job symposiums in fiscal year 2005 included:

- Create Your Future Aboriginal Career Exploration Fair (Winnipeg)
- Collège Universitaire de Saint-Boniface Career Expo (Winnipeg)
- Parkland Career & Job Fair (Dauphin)
- Brandon Career Symposium (Brandon)
- Rotary Career Symposium (Winnipeg)

Manitoba Music and Motion Pictures Development Project

The Manitoba Music and Motion Pictures Development Project, known as the M3P Program, supports the market development activities of Manitoba's film and sound recording artists and companies. To support these initiatives MANITOBA FILM & SOUND funds have been redirected to the Manitoba Motion Picture Industry Association (MMPIA) and the Manitoba Audio Recording Industry Association (MARIA) to support the Access to Markets, the Market Access and the Business Plan Development portion of the Portfolio Investment Envelope Programs. With over 130 applicants accessing the M3P program, marketing development included companies attending such events as the Banff Television Festival, the Toronto International Film Festival, the Aboriginal Music Awards, Canadian Country Music Awards and the Western Canadian Music Awards, SXSW, NXNE and the Folk Alliance.

Industry Support

Industry Support was provided to the Winnipeg Film Group, the National Film Board, the National Screen Institute, Manitoba New Media (MNM) and Manitoba Interactive Digital Media Asscoaition (MIDMA) to develop the talents and business skills of developing and established filmmakers and interactive media producers.

► First Stories

As part of a joint sponsorship with the National Film Board, CBC Television-Manitoba and Telefilm Canada, **MANITOBA FILM & SOUND** contributed to the funding of First Stories - a weeklong intense documentary workshop offered to fifteen emerging Aboriginal filmmakers from across Manitoba. The filmmakers will train in research, proposal and narration writing, cinematography, directing and all aspects of postproduction. Once the workshop is completed, four participants will be chosen to produce their documentaries, with the potential to have them aired on CBC Television-Manitoba.

Sponsorships

MANITOBA FILM & SOUND recognizes the importance of supporting Manitoba's motion picture and music organizations through sponsorship/partnership opportunities, which in return support the Corporation's mission to develop, nurture, communicate and market the film, sound and the interactive media industries.

This year, **MANITOBA FILM & SOUND** provided sponsorship/partnership support to several film, sound recording and interactive media events including the NSI FilmExchange Film Festival, Cannes Film Festival, as one of the many partners in the Canadian Pavilion, Genie/Gemini Awards, the Jazz Winnipeg Festival and the Canadian Aboriginal Music Awards to name but a few. MANITOBA FILM & SOUND also supported developing festivals including the Winnipeg Aboriginal Film and Video Festival and Festival des vidéastes du Manitoba.



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Fiscal Year 2005: Year in Review

MANITOBA FILM & SOUND Chairs APFA



Ross Reynolds (CARAS, Chair), Minister Eric Robinson, Premier Gary Doer, Mike Pagtakhan (Counsillor – Point Douglas Ward) and Anita Neville (M.P., Winnipeg South Centre).



Gail Asper pins Premier Gary Doer with a 'Human Rights' star at the Juno Welcoming Reception.



Cheryl Barker (Chair) and Jack Harper (Chair, Burton Cummings Theatre of Performing Arts)



Kevin Walters, Melanie Berry (President, CARAS) and Carole Vivier.

The Association of Provincial Funding Agencies (APFA) gathers to discuss ongoing industry issues and current events three times a year during regularly scheduled events. APFA meetings are chaired on a rotating basis and **MANITOBA FILM & SOUND** was the Chair for fiscal year 2005. APFA represents the provincial and territorial film and television funding agencies.

film and television industry

Fiscal year 2005 was an exceptional year for Manitoban

artists. Many of our artists were recognized for their outstanding work throughout many awards shows across Canada.

2004 genie awards

Both The Saddest Music in the World and The Snow Walker were nominated for Genie Awards. The Saddest Music in the World, directed by Guy Maddin and produced by Buffalo Gal Pictures and Rhombus Media, was filmed entirely in Winnipeg while the B.C. production, The Snow Walker, filmed pre-dominantly in Churchill, Manitoba. Both feature films were supported through the Manitoba Film and Video Tax Credit Program with The Saddest Music in the World also receiving equity funding.

- The Saddest Music in the World received three Genie awards for:
 - Achievement in Costume Design: Meg McMillan
 - Achievement in Editing: David Wharnsby
 - Achievement in Music Original Score:

The Saddest Music in the World received international attention, screening at festivals such as the International Venice Film Festival, the Toronto International Film Festival and the Sundance Film Festival. Manitoba's Genie winners and nominees were in good company at this year's Genie Awards, with Minister Eric Robinson (Culture, Heritage and

Tourism), Carole Vivier (CEO and Film Commissioner, **MANITOBA FILM & SOUND**), Kerri Irvin-Ross (MLA for Fort Garry) Heather Bishop, **MANITOBA FILM & SOUND** board member, and many other special guests in attendance.

2004 gemini awards

Manitoba's television industry secured 19 Gemini nominations. A number of Made-in-Manitoba productions received multiple nominations, such as, The Shields Stories, Cowboys & Indians: The Shooting of J.J.Harper and Recreating Eden, all of which were supported through the MANITOBA FILM & Driven SOUND Market Television Production Financing Program. MANITOBA FILM & SOUND together with the Manitoba Motion Picture Industry Association (MMPIA) are thrilled that Manitoba's diverse and talented television community were significantly recognized with the 2004 Gemini Awards nominations.

The four Manitoba Gemini award winners are:

• Best Reality Based Entertainment Program or Series CBC News: Disclosure - The Making of a Political Animal Cecil Rosner (Manitoba based producer), Jim Williamson, Catherine Legge and Jane Mingay

Best Direction in a Lifestyle/

Practical Information Program or Series:

Gwynne Basen - Recreating Eden - Garden of the Gods (Producer: Manitoba's Merit Motion Pictures in association with HGTV)

Best Biography/

Documentary Program:

Arctic Dreamer - The lonely Quest of Vilhjalmur Stefansson (White Pine Pictures in association with Manitoba based Aboriginal Peoples TV Network History Television) Peter Raymont and Lindalee Tracey

• Canada Award:

presented to Cosmic Current Joe MacDonald (Manitoba based producer) and Anand Ramayya

Christopher Dedrick



Carole Vivier, Minister Jim Rondeau (Industry, Economic Development and Mines), and Cheryl Barker (Chair, MANITOBA FILM & SOUND)

more film & television success...

Lisa Meeches, Meeches Video Productions Inc., is the executive producer, director, writer and co-host of The Sharing Circle (now in its 13th season – the longest running aboriginal program in Canadian television history) was awarded the First annual Manitoba First Nations Business Award, at the Aboriginal Economic Development Conference and Trade Show.

Seven Times Lucky, produced in Winnipeg by Liz Jarvis, Buffalo Gal Pictures and written and directed by Gary Yates, was a double winner at the annual Method Fest Film Festival in Los Angeles. Yates accepted awards for Best Picture and Best Screenplay. Los Angeles Times film critic Kevin Thomas described the film as "A dizzyingly elaborate, adroit neo-noir," noting it was the strongest film he'd seen at the festival.

To commemorate the release of *Shall We Dance*?, the first widely distributed multi-million dollar picture shot in Manitoba, the Province of Manitoba, **MANITOBA FILM & SOUND** and the City of Winnipeg hosted a private reception and screening of the film on October 13, 2004. Invited to the screening were Manitoba crew, local cast, film suppliers who worked on the film, as well as local business and homeowners, whose properties were included in the movie. Special guests included Premier Gary Doer and Mayor Sam Katz.

Gail Thomsom (Ontario Media Development Corporation), Carole Vivier and Kristine Murphy (Ontario Media Development Corporation) at the Juno Welcoming Reception.



Minister Scott Smith, Minister Eric Robinson, producers Bob Sertner, Frank Von Zerneck (Von Zerneck Sertner Films), Kim Todd (Original Pictures) and Jamie Brown (Frantic Films), with Premier Gary Doer & Carole Vivier at the tax credit announcement, on the set of *The Big White*.



Cathy Robinson, Minister Eric Robinson and Buffy Sainte-Marie.

on the road with film

As part of the Aurora WinterFest festivities, The Honourable Eric Robinson, Minister of Culture, Heritage and Tourism along with Rob Merilees of Infinity Films attended a special screening of the feature film *The Snow Walker* in Churchill, Manitoba. Churchill was one of the key locations for *The Snow Walker* which beautifully showcases the rugged tundra of Canada's North. Manitoba's own Doc Walker, country recording artists and Juno nominee, performed at the festivities.



Kevin Walters (Manager, Sound Recording Programs), Derrick Ross (VP, EMI Music), Ginette Lavack (Destination Winnipeg) and Ross Reynolds (CARAS, Chair).



Sound Recording Industry

Fiscal year 2005 was an exceptional year for Manitoba recording artists and companies. Many of our artists were recognized for their outstanding work throughout many awards shows across Canada.



Picture Courtesy of MARIA Carole Vivier, Errol Ranville, winner of the Lifetime Achievement Award and Sara Stasiuk (MARIA) at the Canadian Aboriginal Music Awards in Toronto.



Picture Courtesy of MARIA The crowd at the Manitoba BBO NXNE. in Toronto.



Picture Courtesy of MARIA Minister Eric Robinson, presenting Ness Michaels (Sunshine Records) with an award at the Canadian Aboriginal Music Awards.



Picture Courtesy of MARIA On the Red Carpet with Adam Beach at the Aboriginal Music Showcase.

western canadian music awards

At the 2004 *Western Canadian Music Awards* (WCMA's), Manitoba artists accounted for 33 nominations in 18 different categories, leaving only two categories without a Manitoba nominee.

The winners included Big Dave McLean for Outstanding Blues artist, Lulu & the Tomcat for Outstanding Children's Recording, The Weakerthans for Outstanding Indie -Album, The Wailin' Jennys for Outstanding Roots Recording and in addition to winning the Outstanding Country Recording Award, Doc Walker also won the Entertainer of the Year award, beating out big name acts such as Nickelback, Sarah McLachlan, and Nelly Furtado.

canadian country music awards

In September 2004, Kevin Walters (Manager, Sound Recording Programs) attended the 2004 *Canadian Country Music Awards* held in Edmonton. Manitoba's Doc Walker had five nominations including Single of the Year, Album of the Year and won for Group of the Year, and The Foster Martin Band was nominated for Independent Group or Duo of the Year. Local graphic designers Guppy won their second CCMA for best album graphics. Over the years, **MANITOBA FILM & SOUND** is proud to have provided financial investment to both Doc Walker and The Foster Martin Band through various programs such as the Sound Recording Album fund, the Tour and Marketing Support programs, and the Music Video program. Manitoba success stories, Doc Walker and The Foster Martin Band, have evolved into two of Manitoba's currently most recognized and established sound recording groups.

on the road with music...

MANITOBA FILM & SOUND and The Manitoba Audio Recording Industry Association (MARIA) hosted two showcases at the Folk Alliance Conference, in Montreal and at the South by Southwest (SXSW) music conference, in Austin, Texas. A record number of Manitoba artists performed at this year's festival including: The Duhks, Telepathic Butterflies, The Waking Eyes, The Wailin' Jennys, Novillero, Comeback Kid and Mood Ruff, highlighting the incredible talent of Manitoba artists. Once again, MANITOBA FILM & SOUND and MARIA co-hosted along with NXNE, the annual Canadian BBQ at SXSW. Over 300 people attended the BBQ which took place at the historic Caswell House in Austin.

As an indication that Manitoba artists are garnering national and international attention, a record 16 Manitoba recording acts were invited to perform at the 10th Anniversary of the North by Northeast (NXNE) music conference in Toronto. **MANITOBA FILM & SOUND** is proud to have provided financial support to 13 of the NXNE showcasing acts through our Sound Recording Programs. As well, **MANITOBA FILM & SOUND** and the Manitoba Audio Recording Industry Association (MARIA) are proud to provide financial support to the NXNE showcasing acts through the jointly funded Market Access Program. **MANITOBA FILM & SOUND** and MARIA hosted the very successful Manitoba BBQ at NXNE, which included DJ performances by Manitoba musicians Garfield Williams (Mood Ruff) and Grant Paley (Moses Mayes).

MANITOBA FILM & SOUND was also involved in the planning and funding of a Manitoba Showcase at this year's Ontario Council of Folk Festivals Conference. A total of 12 Manitoban artists showcased at the event, which took place in Guelph, Ontario.

more sound recording successes

- Winnipeg secures the 2006 Canadian Aboriginal Music Awards as host city.
- Manitoba's outstanding Aboriginal musical talent was well represented at this year's Canadian Aboriginal Music Awards in Toronto, with nominees in 12 of the 19 categories.
- MANITOBA FILM & SOUND funded MARIA's Aboriginal Music Initiative
- Four Manitoba acts nominated at this year's Junos, including Nathan, Fresh I.E., The Waking Eyes and with the Wailin' Jennys taking home the Juno for Best Roots & Traditional Album of the Year.
- Artists such as Comeback Kid and The Duhks made significant inroads into the american market with the release of their new CD's
- Numerous Manitoba artists and labels scored major success at placing their music into major film and television series, such as, Jaylene Johnson, with her music in Joan of Arcadia, Paper Moon in the TV movie Falcon Beach, Dawson's Creek DVD, Queer as Folk, Dark Oracle and Cake, and the Paperbacks in Fuel TV.

winnipeg hosts the 2005 juno awards

The 2005 Junos were awarded to Winnipeg as the host city, based on a combination of strong support and commitments from municipal, provincial and federal governments, the local business community, excellent host facilities and a long established reputation as a city that embraces Canadian music and culture. The Junos were held April 3rd, 2005 at the new MTS Centre in downtown Winnipeg. Hosted by CTV's, Brent Butt, the show made Manitobans proud as it showcased many local artists. A strong sense of Manitoba pride and excitement was present!

The Winnipeg Juno Host Committee, chaired by **MANITOBA FILM & SOUND's** own, Kevin Walters (Manager, Sound Recording Program) included representatives from the Manitoba Audio Industry Association (MARIA), Western Diversification, the Province of Manitoba, the City of Winnipeg, Destination Winnipeg, **MANITOBA FILM & SOUND** and members of the province's music industry.

Tickets to the Juno Awards sold out in a record-breaking 16 minutes, demonstrating to the rest of the country that Juno weekend was going to be a huge success and an exciting time for Winnipeg.

After months of Juno buzz going on in the city, clean up crews started going to work downtown, banners were being displayed down Portage Avenue, and the phones at **MANITOBA FILM & SOUND** were ringing off the hook!

The 2005 Juno events kicked off with a **Manitoba Social** called, "*The Flatter the Land! The Harder the Rock! It's great to be from here!*" The evening featured performances by Randy Bachman, Doc Walker, The Waking Eyes, Rudimental, Joey Gregorash and C- Weed Band. This social was a success in welcoming industry people, artists and performers to Winnipeg.

Canadian Academy of Recording Arts and Sciences (CARAS) held a **Welcoming Reception** on Friday afternoon, for delegates and sponsors. Guests were entertained by Amanda Stott, C-Weed band, Doc Walker, Nathan and aboriginal dancing by Big Bear Dance Troupe.

The Canadian Aboriginal music scene was showcased to a sold out crowd at the Burton Cummings Theatre and the Manitoba Aboriginal Music Host

Committee did an amazing job of promoting the great local and national aboriginal music that this country has to offer.

Selkirk, Manitoba had the role as host for the 2005 **Juno Cup**- Celebrity Charity Hockey Game. A sold-out crowd filled the Selkirk Recreation Complex to watch a Canadian team of musicians play against an NHL All-Star team. All proceeds raised went towards MusiCan, CARAS' music education program.

Juno festivities carried on through the weekend, with **Juno Fest**. Over 100 musicians performed at 15 venues in downtown Winnipeg during Friday and Saturday night. Some Juno nominees and local performers, such as The Wailin' Jennys, Greg MacPherson, The Barrymores, Johnny Cajun, The Duhks and Novillero, were amongst those who participated.

The Burton Cummings theatre was the venue for the **Songwriters' Circle**, an up-close and personal concert hosted by Burton Cummings where musicians such as , Jully Black, Amanda Stott, Gordie Sampson and Allan Doyle gathered to share their creative process behind their songs and music.



Picture Courtesy of MARIA The Aboriginal Music Showcase marquee at the Burton Cummings Theatre during Juno weekend.



Buffy Sainte-Marie, Errol Ranville (C-Weed Band), Kenny Boyce (Manager, Film & Cultural Affairs).



Juno winners, The Wailin' Jennys performing at the Junos



Rudimental performing at the Manitoba Social.



Doc Walker performing at the Manitoba Social.



The Waking Eyes perfoming at the Junos.



Fiscal Year 2005: Year in Review

Manitoba Film Commission and Locations Department



Producers' Tour Dinner- Carole Vivier, Kia Jam (Ascendant Pictures), Jerry Ketcham (Disney) and Minister Scott Smith (Industry, Economic Development and Mines).



Hudson Hickman(MGM), Louise O'Brien-Moran (Manager, Locations) and Jerry Ketcham (Disney) on the Producers' Tour.

As a member of the Association of Film Commissioners International (AFCI), **MANITOBA FILM & SOUND** is a full-service film commission that offers a broad spectrum of location services including: script breakdown, budgeting, location scouting, government and industry liaison.

When deciding where to shoot their films, production companies literally have a world of location choices to choose from and therefore, **MANITOBA FILM & SOUND** recognizes the importance of remaining competitive and continuing to aggressively market Manitoba as a filming location. From May 23 to 28, 2004 **MANITOBA FILM & SOUND's** locations department hosted a Producers Tour for Hudson Hickman (MGM) and Jerry Ketcham (Disney) to showcase the extraordinary locations and services that Manitoba has to offer.

The Producers' Tour also provided networking opportunities for Manitoba producers, directors, crew and suppliers, as well as Manitoba's sound recording industry.

The producers toured towns and landscapes in Manitoba's Interlake Region, outskirts of Winnipeg, various areas and neighbourhoods around Winnipeg, as well as the facilities of various production companies and service providers in the city. Producer Jerry Ketcham also toured Churchill, Manitoba and surrounding area.

Manitoba was the backdrop for several guest productions this year, including:

The Big White (Ascendant Pictures) Category 6: Day of Destruction (Von Zerneck Sertner Films) While I Was Gone (Von Zerneck Sertner Films) Vinegar Hill (Von Zerneck Sertner Films) Naughty & Nice: The George Lopez Christmas Movie (Von Zerneck Sertner Films) Tamara (Armada Pictures)



Hudson Hickman (MGM) and Cheryl Barker (Chair, MANITOBA FILM & SOUND) at the Producer's Tour dinner.



From the movie *Stryker*, Ryan Black (actor/producer), Noam Gonick (director/producer), Juliette Hagopian (producer) with Minister Jim Rondeau (Industry, Economic Development and Mines) delivering the Manitoba Tax Credit to the producers.

Interactive Media Industry

<u>MIDMA Speaker Series</u>: the Manitoba Interactive Digital Media Association (MIDMA) put together a plan involving a series of networking events involving guest speakers, to be held every second month. The MIDMA Speaker Series offered all New Media participants in Manitoba the opportunity to meet, share ideas and collaborate. To complement the evening some of the top professionals in North America were invited to visit Winnipeg and meet MIDMA members and talk about their skills, successes, and vision.

The four sessions were spread out over the fall of 2004 and spring 2005. Over 200 members attended the sessions, which covered the following topics:

funding for content development;

- the relationship between artistic creativity and content development;
- new media and music;
- the gaming industry and content creation;
- developing content for business and advertising.

The series attracted interested participants from every area of the industry. Designers, artists, educators, students, consultants and government representatives from across Manitoba attended.



Picture Courtesy of MARIA Kevin Walters (Manager, Sound Recording Programs), Eugene Kostyra (Government of Manitoba), Carole Vivier, Andy Mclean (Managing Director, NXNE) and Sam Baardman(MARIA) at the 9th annual Canadian BBQ at SXSW which took place at the historic Caswell House in Austin, Texas.



Carole Vivier and The Wailin' Jennys at the Juno Gala Dinner.



Mike Benson, Minister Robinson, Carole Vivier and Kevin Walters at the Minister's Lunch.



Sierra Noble performing at the Juno Welcoming Reception.



Maria Cefali (MANITOBA FILM & SOUND), Brenna Knought (CARAS), Kevin Walters and Leisa Peacock (CARAS).



Kevin Walters, Lisa Meeches (Board member) and Mike Benson (Culture, Heritage and Tourism) at the MANITOBA FILM & SOUND Open House.



Big Bear Dance Troupe performing at the Juno Welcoming Reception.



Picture Courtesy of MARIA Sam Baardman (MARIA), Dani Jubinville (MANITOBA FILM & SOUND), Carole Vivier, Kevin Walters(Manager, Sound Recording Programs) and Sara Stasiuk (MARIA) at the 2004 Manitoba BBQ at NXNE.



Sam Baardman (MARIA), Carole Vivier, Eugene Kostyra, (Government of Manitoba), Heather Bishop (MFS Board member) and Marni Thornton (SOCAN).

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05

MANITOBA FILM AND VIDEO PRODUCTION TAX CREDIT

The **Manitoba Film and Video Production Tax Credit** was introduced in 1997 to provide an incentive to the private film and television production industry to create economic development and employment growth in the province. Enhancements were made in 2005 by adding a 5% Frequent Filming Bonus and a 5% Rural and Northern incentive and a 10% increase to the base tax credit. Combined with the current 45% tax credit, qualifying productions may now be able to access up to a 55% tax credit on eligible Manitoba labour expensed.

The **Manitoba Tax Credit** combined with **MANITOBA FILM & SOUND's** equity financing is essential to the growth of Manitoba's film and television industry. The Manitoba Tax Credit can also be credited for bolstering both co-production (Manitoba shared ownership & control) and foreign location shooting (non-Manitoba owned & controlled) activity in the province. As Figure 2 illustrates foreign location shooting grew from \$33.1 million in fiscal year 2002 to \$54.2 in 2005. The most dramatic increase was in 2004 when Manitoba was home to the big budget production *Shall We Dance*?

A total of 93 tax credit applications were in various stages of processing during the 2005 fiscal year, representing approximately \$250 million worth of production activity, and estimated tax credits of \$20.1 million.

Figure One

Figure One				
TYPE	NUMBER OF PROJECTS	PROJECTED FINAL PRODUCTION BUDGETS	PROJECTED TAX CREDIT	TAX CREDIT AS % OF BUDGET
Feature Films	19	\$126.4 million	\$7.5 million	6%
TV Series	8	\$29.9 million	\$3.3 million	11%
Movie of the Wee TV Specials	k, 13	\$66.7 million	\$5.6 million	8%
Documentary/ Doc.Series	53	\$27.0 million	\$3.7 million	14%
TOTALS	93	\$250 million	\$20.1 million	8%

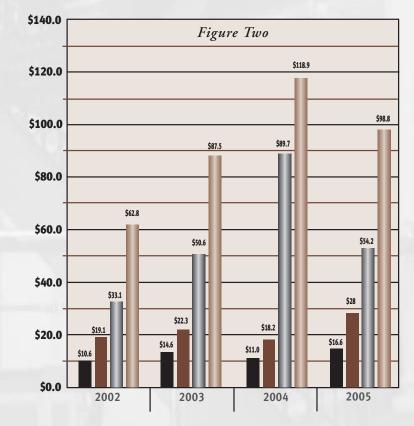
FILM & TELEVISION

(In Millions of Dollars)

FISCAL YEAR ENDED MARCH 31

Note: As these figures represent production budgets as at fiscal years ending March 31 amounts reported from previous years may vary due to changes provided upon final reporting.



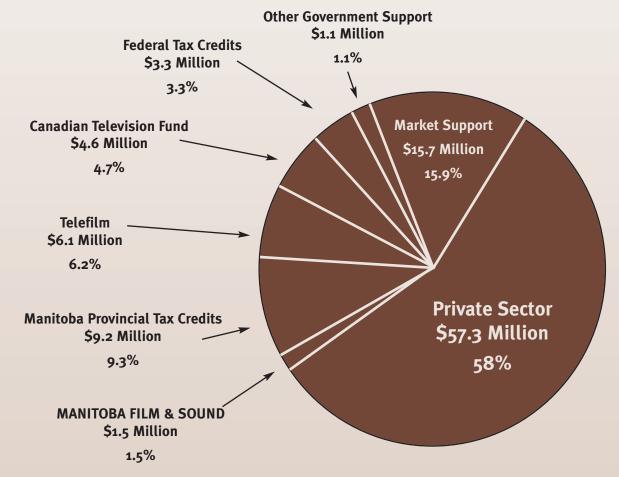


OTHER DOLLARS LEVERED - FILM

Financing of independent productions requires financial investment from several sources. **MANITOBA FILM & SOUND's** equity commitment to a project will often trigger other investors to participate. Outside of **MANITOBA FILM & SOUND** and the Manitoba Provincial Tax Credit, other sources for production financing investments come from Telefilm Canada and the Canadian Television Fund; Market Support (Broadcaster licenses, Distribution Advances); Federal and other Government Support and Tax Credits, and Private Sector (i.e. production company investment, deferrals, corporate sponsors and private investments).

As Figure 3 demonstrates, with Manitoba's 10.8% equity financing and estimated tax credit support, \$98.8 million in indigenous, coproduction and foreign production activity occurred in fiscal 2005. This amount reflects \$88.1 million of investment from other sources. This is a clear indication that Manitoba's modest investment attracts millions of dollars of additional revenues into Manitoba's economy.

Figure Three



Source: Fiscal Year 2005 film production activity of \$98.8 million is compiled from data provided in equity and tax credit applications submitted to **MANITOBA FILM & SOUND** as of March 31, 2005.

OTHER DOLLARS LEVERED - SOUND

Available funding from other sources for the Sound Recording Industry is limited (FACTOR, Video FACT, Canada Council) and therefore very competitive. **MANITOBA FILM & SOUND's** investment is the key element of support to Manitoba's emerging and established musicians. As shown in Figure 4, of the estimated \$779,972 in production activity \$525,769 of investment is triggered from other sources. The financial investment from both the musicians and **MANITOBA FILM & SOUND** has contributed significantly to the cultural and economic successes of this industry on national and international levels.

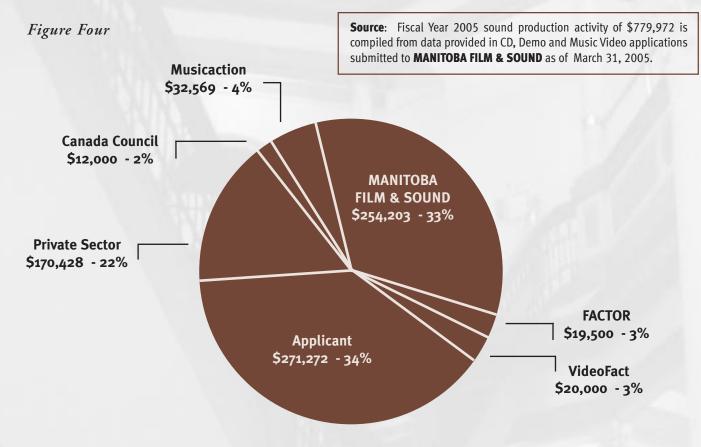
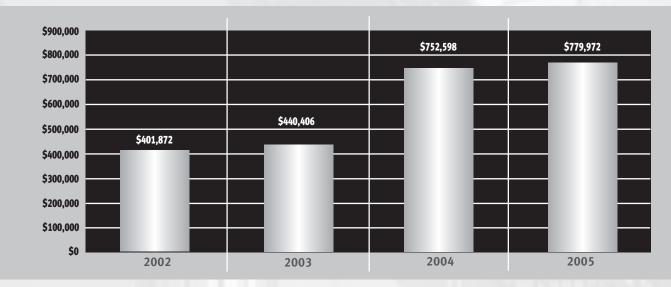


Figure Five





Note: As these figures represent production budgets for CD, Demo and Music Video Projects as at fiscal years ending March 31, amounts reported from previous years may vary due to actuals provided upon final reporting.

► JURIES

The evaluation and adjudication of applications submitted to the Corporation by industry professionals and colleagues remains a central part of **MANITOBA FILM & SOUND's** program guidelines with respect to the Sound Recording, Demo Recording, Low Budget Feature Film Development, Access to Festivals and the Interactive Media Programs.

Jurors for Sound Recording Programs are drawn from all sectors of the provincial sound recording industry and include record label employees, radio station personnel, recording studio personnel, producers, engineers, musicians, songwriters, agents, talent managers, lawyers and publicists. Sound Recording proposals must be unanimously recommended for funding by a minimum of two juries.

Film and Interactive Media industry professionals are drawn from Manitoba and across Canada to adjudicate the Low Budget Feature Film Development, the Access to Festivals, and the Interactive Media Development and Access to Markets applications.

MANITOBA FILM & SOUND thanks the following jurors who gave so generously of their time:

Aaron Peters Aaron Schubert Amrit Singh Andre Clement Anthony Tordiffe Art Pearson Bartley Kives Billy Joe Green Billy Simard Bob Lower Carol Parnell Chris Frayer Chris Lynch Curtis Jonnie D'Arcy Ataman Darryl Sterdan Dave Boulanger Dave McLeod Dave Sherman Dave Wheeler David Laroque David Vogt David Wilson Denis Prieur Dominic Lloyd Don Ranville Dylan Hermiston Eli Epp Errol Ranville George Vincent Gerry Barett Gillian Cubb Ginette Lavack Gordon Fryfogle Grant Paley Hartley Miller Howard Klopak Howard Klopak Howard Manshein Jack Shapira Jacques Augustin Jacques Lavergne Jacques St Goddard Jason Andrich Jesse Green Jim Murphy Joe Fingerote Joel Dixon John Batuik John Kendle John Marlowe Jonathan Tammuz Karine Pilotte Kathy Fenton Kinzey Posen Leonard Shaw Lisa Stovin Lochlin Cross Luke McMaster Marc Baueriss Mark Binder Mike Benson Miriam Baron Natalie Bernardin Norm Lussier Paul Nolin Ray Martin Rayne DeLaronde Renee Lamoureux Rick Fenton Rick Roschuk Rob Rousseau Rob Williams Sam Baardman Sara Stasiuk Sheila North Susan Israel Susan Krepart Thom Sparling Tiffany Joy Hirniak Tim Cattani Todd Jordan Tremaine Burrows Vince Fontaine Wes Wilson Zane Zallis







PROJECTS SUPPORTED IN FISCAL YEAR 2005

FILM PROGRAMS DEVELOPMENT

MARKET DRIVEN FEATURE FILM DEVELOPMENT FINANCING PROGRAM AND MARKET DRIVEN TELEVISION DEVELOPMENT FINANCING PROGRAM

Eligible applicants receive financial assistance for the development of viable motion picture concepts into screenplays for Television and Theatrical Release. Financing under both these programs takes the form of a recoupable loan and is committed according to phases. Should the project qualify for production financing, the development loan could be converted into an equity investment.

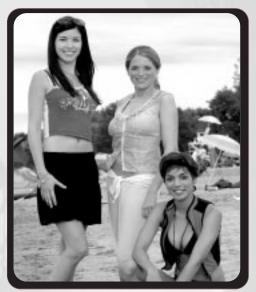
> During the 2005 Fiscal Year, 20 applications were approved for a total investment of \$155,805.



Shall We Dance?, featuring Stanley Tucci, Susan Sarandon, Richard Gere and Jennifer Lopez, filmed in Winnipeg.



Seven Times Lucky starring Jonas Chernick, Kevin Pollak, Liane Bala



The cast of the new television series Falcon Beach. Devon Weigel. Jennifer Kydd and Melissa Elias, at Winnipeg Beach.



From the movie, A Bear Named Winnie, Jonathan Young as Ian Mcray, Michael Fassbender as Lt. Harry Colebourn and Winnie

RECIPIENT 2802031 Manitoba Inc. **Blonde Indian Productions Buffalo Gal Pictures Inc.**

Cygnus Films Inc. First Voice Multimedia

Frantic Films Live Action Productions Inc. North/South **Ocular Productions Inc.**

Original Pictures Inc.

Paguin Entertainment Group Inc. **Reel Effective Productions Inc.** Willow Island Films Inc.

PROIECT

The Accidental Assassin "Next!" A Series for Aboriginal Youth Kiss of the Fur Queen Appassionata Arousal Sex Lives of the Saints The Garden of Eden Camp Kaboomee St. Laurent goes to Washington Wars for the West Retail The Boys Who Came to Play Alpha Woo Pepper Hot Baby Sticks and Stones The Last Kozak The Tribune and Advocate Buffy Sainte-Marie: A Multi-Media Life The Diary's Edge Not in My Backyard

FILM PROGRAMS **PRODUCTION FINANCING**

MARKET DRIVEN TELEVISION PRODUCTION FINANCING PROGRAM AND **MARKET DRIVEN FEATURE FILM PRODUCTION PROGRAM**

The Film Production Financing Program assists in the production financing of fully developed feature film or television projects through non-interest equity investments and/or recoupable advances. The projects are reviewed based on their economic impact on Manitoba, and are awarded bonuses for Community Development, such as, Aboriginal, Métis and Francophone production companies, working with key creative positions, such as, Manitoba writers and directors, and lastly for shooting in the winter.

During the 2005 fiscal year, 13 new applications were approved for a total investment of \$1,427,142.

LOW BUDGET FEATURE FILM DEVELOPMENT FINANCING PROGRAM

The Low Budget Feature Film Development Financing Program provides eligible applicants with financial assistance for the development of low budget feature film projects. Funding decisions are based on a subjective assessment by an independent jury. Projects are assessed on script excellence, and creative and cinematic merits.

During the 2005 fiscal year, one application was approved for a total investment of \$3,000.

Recipient40 Below FilmsProjectEffective Immediately

ACCESS TO MARKETS PROGRAM AND PROFESSIONAL MARKET FUND PROGRAM

The Access to Markets and Professional Market Fund are programs of the Manitoba Music & Motion Pictures Development Project (M3P) and is administered by the Manitoba Motion Picture Industry Association (MMPIA) and supported with program assistance from **MANITOBA FILM & SOUND**

Access to Markets supports the market development activities of established and emerging Manitoba motion picture producers selected to attend national and international markets, coproduction conferences, exchanges, immersions and a limited number of film festivals with the intention of finding broadcasters, distributors and partners for co-productions.

The Professional Market Fund supports the marketing activities of established Manitoba Motion Picture production companies represented at national and international markets, co-production conferences and a limited number of film festivals with the goal of enhancing their market involvement.

In fiscal year 2005, **MANITOBA FILM & SOUND** committed \$30,000 to the Access to Markets and Professional Market Fund Programs.

Recipient Barbara Pritchard (People Box)

Barry Lank (Lank/Beach Productions)

Donna Marion (Blonde Indian Productions) Jamie Brown (Frantic Films)

Jeff Newman (Newman) Jeremy Torrie (High Definition Pictures) Kevin Dunn (MidCanada Entertainment) Kim Bell (MidCanada Entertainment) Kyle Irving (Meeches Video Production)

Liz Jarvis (Buffalo Gal Pictures)

Lorne MacPherson (Summit Films)

Lynne Skromeda (Frantic Films)

Phyllis Laing (Buffalo Gal Pictures)

Robert Sauvey (Ocular)

Russ Mitchell (Cygnus) Shawn Watson (Ocular)

Shelley Now Tanya Brunel (High Definition Pictures) Vonnie Von Helmolt (2802031 Manitoba Inc.)

Project Banff TV Festival Hot Docs Banff TV Festival Hot Docs **RealScreen Summit Banff TV Festival** American Film Market Banff TV Festival MIPCOM World Congress of History Producers Banff TV Festival IFP – New York 2004 and EXTUS Banff TV Festival Banff TV Festival Banff TV Festival Hong Kong FilmArt American Film Market Toronto International Film Festival Banff TV Festival Toronto International Film Festival Banff TV Festival MIPCOM NATPF World Congress of History Producers American Film Market Banff TV Festival NATPF Toronto International Film Festival Hot Docs Toronto International Film Festival Banff TV Festival Hot Docs Toronto International Film Festival NATPE IFP – New York 2004 and EXTUS Banff TV Festival

Recipient 4710666 Manitoba Inc. 4879776 Manitoba Inc.

4879776 Manitoba Inc. 5003989 Manitoba Inc.

Capote Productions (Manitoba) Inc. Hypnogogic Images Inc. Les Productions Rivard Inc.

Motel Productions (Manitoba) Inc. OP Bear Productions Inc.

Rocky Point Productions Inc.

Sonia Film Productions Inc. Tipi Tales Season 2 Inc.

Project La Voix de Méchif II **Sharing Circle Season 13** A Health Series: Why Medicine? **Diabetes – A Canadian Phenomenon** Capote Lucid De la source au ruisseau Les Vovageurs The Niagara Motel Falcon Beach – Pilot A Bear Named Winnie Sharing Success The Tanzania- Manitoba Project Appassionata Tipi Tales – Season II



The Saddest Music in the World, featuring Isabella Rossellini and Mark McKinney.

access to festivals program

The Access to Festivals Program is a program of the Manitoba Music & Motion Pictures Development Project (M3P) and is administered by the Manitoba Motion Picture Industry Association (MMPIA) and supported with program assistance from **MANITOBA FILM & SOUND**.

The Access to Festivals Program provides financial assistance to film and television directors and writers who have professional experience in the film and television industry and whose programs have been selected to screen at festivals that have significant industry recognition.

During the 2005 fiscal year, 11 applications were approved for a total investment of \$10,000.

RECIPIENT

Clive Holden Darryl Kinaschuk (deco dawson)

Jeff Solylo Juliette Hagopian

Kevin Nikkel Native Multi-Media Productions Inc.

Niki Trosky

Noam Gonick Sean Garrity

PROJECT

Rotterdam Film Festival/ Berlin Transmédiale Berlin Talent Campus TIFF Talent Lab Reel Island Film Festival Canadian Front at MoMa/ Crossing Borders (NYC) Venice Film Festival Chicago International Children's Film Festival Minneapolis/St. Paul International Film Festival New York International Independent Film Festival (Los Angeles) Venice Film Festival TIFF Talent Lab

emerging talent matching funds program

This program is designed to support entry-level filmmakers who have received production funding awards through a competitive process from a recognized industry organization. This program encourages skills advancement and the development and application of standard industry practices for entry-level producers and directors.

During the 2005 fiscal year, three applications were approved for a total investment of \$24,000.

Recipient

Ethical Bacon Motion Pictures Endstop & Elsewhere Vanessa Loewen

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e Crane	Pas Sois	Modest

Draiac

Morning Radio

▶ film portfolio investment envelope (PIE) program

MANITOBA FILM & SOUND's Film Portfolio Investment Envelope (PIE) Program provides financial assistance to Manitoba companies in the film industry to increase their capacity to develop and support Manitoba creative talent by developing, strengthening and sustaining Manitoba's film production companies. The program supports film production companies that have carried on business for a minimum of two years, are financially viable and have an interest and commitment to the development of Manitoba creative talent. Applicants are subject to jury evaluation by a panel of qualified industry professionals and business and financial experts. Within its first year, five local production companies were approved for a total contribution of \$140,000.

Recipient

Buffalo Gal Pictures Inc.
 Frantic Films Live Action Productions Inc.
 High Definition Pictures

• Original Pictures Inc.

• Summit Films Ltd.

Sound Recording Programs

demo recording fund

This program is designed to assist in the production of demo recordings by Manitoba artists to be used for promotional purposes. All genres of music are eligible for support.

During the 2005 fiscal year 26 applications were approved for a total amount of \$45,875

PROJECT

RECIPIENT

Aaron Peters Addison Sandy Billy Simard Burning Circus Management

Curtis Newton Dale Nikkel Daniel Roy Danny Schur **Endearing Records** Eric Gosselin Florence Oramaisonwu Glen Willows Glenna Harper Hal Brolund Lewsh Paquin Entertainment Group Inc. Ray Martin Robin Stangl Sara Dell The Harlots The Undecided Todd Hunter Tom Provost William Benn

Aaron Peters Addison Sandy Billy Simard Tele 2004 & Tele 2005 Accepting Silence **Curtis Newton Band Dale Nikkel** Johnny Cajun Strike! - The Musical **Paper Moon** Kraink Flo Jeff Barkman **Glenna Harper** Manitoba Hal All The Kings Men Hayley Gene Penner Ray Martin Robin Stangl Sara Dell **The Harlots** The Undecided **Todd Hunter Band** Othello SLO-MOJO



Tele



Flo



Novillero



Johnny Cajun



sound recording production fund

This program is designed to support the production of culturally relevant and commercially viable sound recordings by Manitoba's sound recording industry. All types and classes of commercially viable sound recording productions are eligible for support.

During the 2005 fiscal year 20 applications were approved for a total investment of \$168,646.

RECIPIENT

Arbor Records Ltd. **Burning Circus Management** Burnt-Project 1 Canadian Music Centre/Centrediscs

Cat Jahnke Music CIMN – Canadian Independent Music Network **Danny Schur** Don Freed G7 Welcoming Committee Records Inc. **Greg Leskiw** Jazgrl Production

PROIECT **Ray St. Germain** Quinzy Hometown **David Moroz** and Erika Raum Cat Jahnke Edward Gamblin **Strike! The Musical Don Freed Greg MacPherson** SwingSoniq Jodie Borle

RECIPIENT Jet Set Satellite La Chorale des Intrepides Inc.

Madrigaia Michelle Gregoire Novillero Olesia Records Inc.

The Attics The Perms Wild Boars of Manitoba Inc.

RECIPIENT

PROJECT Jet Set Satellite La Chorale des Intrepides Madrigaia **Michelle Grégoire** Novillero Alexis Kochan -**Paris To Kyiv The Attics The Perms Stryker Soundtrack**







Greg MacPherson

PROIFCT

record product marketing support program

This program is designed to assist with the marketing and promotion of Manitoba sound recording products. Marketing support is available for sound recording products that meet Manitoban sound recording content requirements.

During the 2005 fiscal year 18 applications were approved for a total contribution of \$69,390.



Madrigaia

RECIPIENT	PROJECT
4500105 MB Ltd. D.B.A. Tin Foil P	
Tin Foil Phoenix - Living	In The Shadow Of The Bat
Balanced Records	
	Square Peg Round Hole
purnthe8track	
burnthe8track- The Oc	ean
bg Artist Development	
Driver - Inhuman Natur	rea
Endearing Records	
	Supervision Samplers Vol 1, 2
Fubuki Daiko	
	Leaving the Heart Behind
G7 Welcoming Committee Records	
Greg MacPherson - Nigh	nt Flares
N.A.R.I.A.	
Manitoba Aboriginal Mu	isic Snowcase
Nilan Milosevic Trio	
Milan Milosevic Trio - Pe	earls and yarn

RECHTENT	I KOJECI
Rising Sun Productions Eagle & Hawk - M	other Earth
Rusty Hound Productions	
Guess Who's Hom	e - A Tribute
Smallman Records	
Comeback Kid - W	ake The Dead
Studio 11	
Studio 11 - CD San	pler 2004
The Wailin' Jennys	
The Wailin' Jennys	s - 40 Days and 40 Nights
Tranquila Music	
James Keelaghan	-Then, Again
Vanderveen Music Ltd	
Vanderveen	
Ya Ketchose	
Ya Ketchose - En R	loute
Yemyss Music	
Kiva – Pulse	

recording artist touring support program

This program is designed to assist Manitoba recording artists reach audiences to promote their sound recording products through touring. The album to be toured is assessed on its Canadian content, with specific emphasis on Manitoba content, quality, suitability for radio play and sales potential.

During the 2005 fiscal year 24 applications were approved for a total contribution of \$81,724.



RECIPIENT **PROJECT** 4500105 MB Ltd. D.B.A. Tin Foil Phoenix Tin Foil Phoenix- Living In The Shadow Of The Bat Amanda Stott Amanda Stott – Chasing the Sky Arbor Records Ltd. Slangblossom - Convulsions Art Desaulniers Children of Tragedy **Bacteria Buffet Records** The Afterbeat/The Barrymores/JFK Burnt – Project 1 **Burnt Project 1- The Avenue** burnthe8track (2) burnthe8track – The Ocean cbg Artist Development Driver – Inhuman Nature **CIMN** - Canadian Independent Music Network Northern Variety Tour das macht SHOW! (2) das macht SHOW! – Four Legs Good Mad Cow Music Hal Brolund 'Manitoba Hal' – This Condition Madrigaia Madrigaia - Viva Voce Paquin Entertainment Group Inc. The Attics Slo Coach Recordings Mood Ruff – I Do My Own Stunts Smallman Records Nathan – Jimson Weed Smallman Records Comeback Kid - Turn It Around Sunshine Records Ltd. 12Seven - Focused The Paperbacks The Paperbacks – An Episode of Sparrows The Perms The Perms – Clark Drive The Telepathic Butterflies The Telepathic Butterflies – Songs from a Second Wave The Wailin' Jennys The Wailin' Jennys – 40 Days and 40 Nights Tranquila Music James Keelaghan – Then, Again

sound portfolio investment (pie) envelope

MANITOBA FILM & SOUND's Sound Portfolio Investment Envelope (PIE) Program provides financial assistance to Manitoba companies in the sound industry to increase their capacity to develop and support Manitoba creative talent by developing, strengthening and sustaining Manitoba's sound industry companies. The program supports sound recording companies that have carried on business for a minimum of two years, are financially viable and have an interest and commitment to the development of Manitoba creative talent.

Applicants are subject to jury evaluation by a panel of qualified industry professionals and business and financial experts.

During the 2005 fiscal year, two applications were approved for a total contribution of \$40,000. Further to this year's funding, the PIE program approved five applications for a total contribution of \$150,000, in fiscal year 2004.

Recipient

G7 Welcoming Committee Records Inc.

4879903 Manitoba Ltd.



music video fund

This program is designed to encourage the production of music videos in order to aid in the promotion and marketing of album projects with national distribution. The project must be designed for a Manitoba recording artist to promote a previously released or soon-to-be released recording, and must meet the Manitoba content points with regards to production of the video.

During the 2005 fiscal year, five applications were approved for a total contribution of \$37,316.

market access programs

RECIPIENT

burnthe8track Inferno Pictures Inc. Inferno Pictures Inc. Nathan Music Co. Westlake Music

PROIECT

burnthe8track-Two Worlds Apart Rezofficial – Keep on Movin' Driver- She Laughed at Me Nathan – Sunset Chaser Doc Walker – North Dakota Boy

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Market Access is a joint program of MANITOBA FILM & SOUND and the Manitoba Audio Recording Industry Association (MARIA) through the Manitoba Music & Motion Pictures Development Project (M3P) and is administered by the Manitoba Audio Recording Industry Association (MARIA).

The purpose of the Market Access Program is to support Manitoba artists and music industry professionals in professional development by attending and enhancing their presence at professionally organized music industry conferences, showcases, and other related approved events.

In fiscal year 2005, MANITOBA FILM & SOUND committed \$30,000 to the Market Access Program, which provided funding assistance to a phenomenal 131 applicants.

RECIPIENT	PROJECT	RECIPIENT	PROJECT
Absurd Machine Inc.	Canadian Music Week	Michael Johnston	North American Folk Alliance
Alana Levandoski	North American Folk Alliance	Mike Petkau	Ontario Council Of Folk Festiv
Alexis Kochan	Cinars Platform	Moses Mayes	North by Northeast
Amelia Curran	North American Folk Alliance	Nathan	Contact: Ontario
	North American Folk Alliance		Private Showcase - LA
	South by Southwest Aboriginal Music Awards New Music West		Private Showcase - Nashville
Arbor Records	Aboriginal Music Awards		US Promo Tour
	New Music West		Western Canadian Music Awa
	NIEA 2004	Novillero	New Music West
Balanced Records Inc.	MIDEM	Novincio	North by Northeast
Burning Circus Media	Canadian Music Week		South by Southwest
Burning circus media	New Music West		South by Southwest Western Canadian Music Awa
		Old Seed	Ontario Council Of Folk Festiv
	North by Northeast Private Showcase: Toronto	Olesia Records	MIDEM
Burnt Project 1	Juno Awards	Paper Moon Music	New Music West
Buille Hojece 1	Western Canadian Music Awards	r uper moon music	Western Canadian Music Awa
burnthe8track	CMI	Paquin Entertainment	Arts Northwest
builtheotrack	CMJ Halifax Pop Explosion	r aquin Entertainment	CAFÉ
	North by Northoast		САРАСОА
D. Rangers	North by Northeast North American Folk Alliance		CCI
Da Capo Productions	Banff Television Festival		Canadian Country Music Awar
Dale Nikkel	Ontario Council Of Folk Festivals		Contact: Alberta
Dan Frechette	Ontario Council Of Folk Festivals		Contact: Pacific
			Juno Awards
Danny Schur	Aboriginal Music Awards North American Folk Alliance		juno Awards
das macht SHOW			
	Western Canadian Music Awards		North American Folk Alliance
	North by Northeast		North by Northeast
Doc Walker	Canadian Country Music Awards		Org. of Sask. Arts Councils
	Juno Awards		The Dove Awards and GMA W
	Nashville Songwriting Trip Indian Summer Music Awards	Dustalitari	Western Canadian Music Awa New Music West
Eagle & Hawk		Projektor	New Music west
	Juno Awards	Outran.	Western Canadian Music Awa North by Northeast Private Showcase: Toronto
	Western Canadian Music Awards	Quinzy	North by Northeast
Easily Amused	North by Northeast	Distance Court	Private Snowcase: Ioronto
- I · D I	Western Canadian Music Awards	Rising Sun	Productions MIDEM
Endearing Records	LA Consulate Juno Trip	Daves Marian	Productions South by Southw
	New Music West	Romi Mayes	North American Folk Alliance
	North by Northeast South by Southwest	Smallman Records	Canadian Music Week
	South by Southwest		MIDEM
Frates Mastin David	Western Canadian Music Awards		Private Showcase - LA South by Southwest
Foster Martin Band	Canadian Country Music Awards	Stove Schollenhorg	Ontario Council Of Folk Festiva
	Private Showcase - Europe	Steve Schellenberg Studio 11 Inc	Toronto Marketing Trip
Events IE	Western Canadian Music Awards		Western Canadian Music Awa
Fresh IE	Juno Awards	Sunshine Records	Juno Awards
Full the fire	The Dove Awards and GMA Week	Sullshille Recolus	MIDEM
Fubuki Daiko	Contact: Ontario		Western Consider Music Aug
G7 Welcoming Committee Records		Tele	North by Northeast
	North by Northeast	The Afterbeat	North by Northeast
	South by Southwest	The Barrymores	North by Northeast North by Northeast North by Northeast North by Northeast Conadian Music Wook
Gerald LaRoche	Ontario Council Of Folk Festivals	The Brat Attack	Canadian Music Week
Inward Eye	Canadian Music Week	The Duhks	North American Folk Alliance
	New Music West		South by Southwest
J. P. Hoe	Midpoint Music Festival	The Farrell Bros.	Viva Las Vegas
leve e Keeleekev	Canadian Music Week	The Paperbacks	Pop Montreal
James Keelaghan	Western Canadian Music Awards	The Telepathic Butterflies	Canadian Music Week
Jaylene Johnson	Ontario Council Of Folk Festivals		South by Southwest
Ionnifor Clarks	Western Canadian Music Awards	The Wailin' Jennys	South by Southwest Contact: Pacific
Jennifer Clarke	Ontario Council Of Folk Festivals		North American Folk Alliance
Jodie Borle	Western Canadian Music Awards		South by Southwest
Kiera Lee	Canadian Country Music Awards	The Waking Eyes	North by Northeast
Kraink	Western Canadian Music Awards		North by Northeast South by Southwest
Madrigaia	Francofête de Moncton	Trevor Hurst	Private Śhowcase - Toronto
	North American Folk Alliance	Twilight Hotel	Private Showcase - Toronto Ontario Council Of Folk Festive
Men in Kilts	North by Northeast	Unison Studios & Recording Inc.	Western Canadian Music Awa
Michael Johnston	Ontario Council Of Folk Festivals	Vanderveen	Western Canadian Music Awa

INTERACTIVE MEDIA PROGRAM

the manitoba interactive media fund

Beginning in fiscal year 2002-2003, the Government of Manitoba allocated \$300,000 annually for a minimum of three years to **MANITOBA FILM & SOUND** to administer the Manitoba Interactive Media Fund.

The objectives of the Manitoba Interactive Media Fund are:

- to provide recoupable financial support to Manitoba companies for the development, production, and marketing/distribution of high-quality, original, Interactive Media products that are intended for the general public;
- to raise the profile and presence of Manitoba's Interactive Media creators in both domestic and international markets while providing opportunities for professional development; and
- to assist in the growth and development of a Manitoba Interactive Media production and distribution industry that is competitive in international markets.

DEVELOPMENT

During the 2005 fiscal year, two applications were approved for a total contribution of \$30,000.

Recipient	Project	Recipient	Project
MidCanada Production Services Inc.	Seasoned Media	Prizzim 3 Inc.	Prizzim

PRODUCTION

During the 2005 fiscal year, two applications were approved for a total investment of \$40,300.

RecipientProjectHypnogogic Images Inc.www.lucidthemovie.com	Recipient Les Productions Rendezvousvoya	Project ageur inc. Rendezvousvoyageur.ca
access to markets	<u>RECIPIENT</u> 3528210 Manitoba Ltd. o/a One World Media	PROJECT Apple World Wide Developers Conference
MANITOBA FILM & SOUND supports the market development activities of Manitoba private companies actively involved in Interactive Media content development, production and distribution that wish to attend national and international markets, coproduction conferences/ exchanges / immersions, and Interactive Media festivals.	bananamation Construx Media Destination Continuum Enviroscribe Web Design Frantic Films Commercial Projects GIRLONE Productions Lateral Thinking Les Productions Rendezvousvoyageur inc.	Siggraph Conference (Los Angeles) Digital Workshop Apple World Wide Developers Conference Destination Digital Workshop Usability Week Destination Digital Workshop Flash in the Can (2) Game Developers Conference (San Francisco) Destination Digital Workshop
During the 2005 fiscal year, 24 applications were approved for a total contribution of \$42,386.	Looking Glass Interactive Inc.	Destination Digital Workshop KidScreen Summit E3 Expo (2)

Prizzim 3 Inc.

Schmoozequeen TMFX Studios KidScreen Summit Game Developers Conference (San Francisco) (2) Prizzim Game Partners Meetings E3 Expo Destination Digital Workshop Game Developers Conference (San Francisco)

Destination Digital Workshop

FINANCIAL STATEMENTS Year Ended March 31, 2005

MANAGEMENT'S RESPONSIBILITY

To the Board of Directors of Manitoba Film and Sound Recording Development Corporation:

Management has the responsibility for preparing the accompanying financial statements and ensuring that information in the annual report is consistent with the statements. This responsibility includes selecting appropriate accounting principles and making objective judgements and estimates in accordance with Canadian generally accepted accounting principles.

In discharging its responsibility for the integrity and fairness of the financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and proper records are maintained.

The Board of Directors and the Finance and Planning Committee are composed entirely of directors who are neither management or employees of the Company. The Finance and Planning Committee also undertakes the responsibilities of an Audit Committee. The Finance and Planning Committee is appointed by the Board to review the financial statements in detail with management and to recommend them to the Board prior to their approval of the financial statements for publication.

External auditors are appointed to audit the financial statements and report directly to the Finance and Planning Committee; their report follows. The external auditors have full and free access to, and meet periodically and separately with, both the management and the Finance and Planning Committee to discuss their audit findings.

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Carole Vivier, CEO Winnipeg, Manitoba April 28, 2005

AUDITORS' REPORT

To the Board of Directors Manitoba Film and Sound Recording Development Corporation

We have audited the balance sheet of Manitoba Film and Sound Recording Development Corporation as at March 31, 2005 and the statements of revenues and expenses and net assets and cash flows for the year then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2005 and the results of its operations and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

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chartered accountants LLP Winnipeg, Manitoba April 28, 2005

• MANITOBA FILM & SOUND RECORDING DEVELOPMENT CORPORATION

BALANCE SHEET For the year ended March 31, 2005

		2005		2004
ASSETS - CURRENT				
Cash (Note 3)	\$	1,390,981	\$	1,299,178
Notes receivable (Note 5)		13,673		140,636
Accounts receivable and accrued interest		19,253		30,406
Prepaid expenses		13,899		16,961
Inventory (Note 2)		8,506		3,230
		1,446,312		1,490,411
CAPITAL ASSETS (Note 2,4)		57,274		67,405
	\$	1,503,586	\$	1,557,816
LIABILITIES - CURRENT			_	_
Accounts payable	\$	60,074	\$	74,952
Deferred revenue (Note 6)		390,679		572,558
Carry-over commitments (Note 7)		736,342		585,127
Term loans payable (Note 8)	_	13,673		140,636
		1,200,768		1,373,273
ET ASSETS (Note10)				
Invested in capital assets	\$	57,274	\$	67,405
Unrestricted		245,544		117,138
		302,818		184,543
	\$	1,503,586	\$	1,557,816

On behalf of the Board Of Directors

Charles

Director

Markel Director

• MANITOBA FILM & SOUND RECORDING DEVELOPMENT CORPORATION

STATEMENT OF REVENUES and EXPENSES and NET ASSETS As at March 31, 2005

REVENUES	2005	2004
Province of Manitoba funding	\$ 3,330,779	\$ 3,362,474
Interest income Program recoupments	31,702 232,996	21,160 100,377
OTAL REVENUES	3,595,477	3,484,011
XPENSES		
Film and Television Programs Funding		
Film Development Financing Program Film Production Financing Program	155,805 1,427,142	116,754 1,573,900
Production Support Program	-	52,050
Access to Markets Program Access to Festivals Program	30,000 750	27,000 5,000
Low Budget Feature Film Development Financing Program	3,000	5,000
Emerging Talent Matching Funds Program	24,000	
Film Portfolio Investment Envelope Program	140,000	
Film and Video Marketing Support Interest expense	5,000 2,067	7,127
	1,787,764	1,781,831
Sound Programs Funding		
Sound Recording Production Fund	168,646	195,550
Demo Recording Fund	45,875	49,828
Music Video Fund	37,316	30,000
Record Product Marketing Support Program Recording Artist Touring Support Program	69,390 81,724	47,160 76,078
Sound Portfolio Investment Envelope Program	40,000	150,000
Market Access Program	30,000	30,000
	472,951	578,616
Interactive New Media Funding Development	30,000	60,000
Production	40,300	
Access to Markets Program	42,386	10,117
	112,686	70,117
Industry Support		
Film Industry Associations	95,388	51,000
Sponsorships/Partnerships Interactive Media	40,145	61,105
Industry Associations	17,396	3,000
Sponsorships/Partnerships	5,540	5,750
Sound Recording Industry Associations	65,000	-
Sponsorships/Partnerships	10,750	9,500
	234,219	130,355
Film Commission/Locations Services	251,350	208,304
Programs delivery (Note 9)		
Salaries	307,099	312,404
Marketing/Operating	142,740	156,368
Administrative expenses	449,839	468,772
Salaries	103,870	85,270
Marketing/Operating	64,523	111,968
	168,393	197,238
OTAL EXPENSES	3,477,202	3,435,233
XCESS OF REVENUES OVER EXPENSES	118,275	48,778
IET ASSETS, BEGINNING OF YEAR	184,543	135,765
IET ASSETS, END OF YEAR		
EI AJJEIJ, END UF FEAR	\$ 302,818	\$ 184,543

26

• MANITOBA FILM & SOUND RECORDING DEVELOPMENT CORPORATION

STATEMENT OF CASH FLOWS For Year Ended March 31, 2005

	2005	2004		2005	2004
OPERATING ACTIVITIES Excess of revenues over expenses	\$ 118,275	\$ 48,778	INVESTING ACTIVITIES Additions to capital assets	(7,799)	(9,476)
Item not affecting cash:	Ş 110,275	φ 40,770	Repayment of notes receivable	126,963	52,959
Amortization	17,930	21,729			
	136,205	70,507	Cash flow from investing activities	119,164	43,483
Changes in non-cash working capital:					
Carry-over commitments	151,215	98,444	FINANCING ACTIVITY		<i>,</i> ,
Funding Receivable		300,000	Term loans payable	(126,963)	(52,959)
Deferred revenue	(181,879)	21,426	Cash flow used by financing activity	(126,963)	(52,959)
Accts. receivable & accrued interest	11,153	(15,970)			
Prepaid expenses	3,062	(2,317)	INCREASE IN CASH RESOURCES	91,803	484,483
Inventory	(5,276)	(30)		4 9 9 9 4 5 9	044 405
Accounts payable	(14,878)	21,899	CASH RESOURCES – BEGINNING OF THE YEAR	1,299,178	814,695
	(36,603)	423,452	CASH RESOURCES – END OF THE YEAR (Note 3)	1 200 001	1 200 1 70
Cash flow from operating activities	99,602	493,959	CASH RESOURCES - END OF THE YEAR (Note 3)	1,390,981	1,299,178

NOTES TO FINANCIAL STATEMENTS For Year Ended March 31, 2005

1. NATURE OF THE BUSINESS

Manitoba Film and Sound Recording Development Corporation (the "Corporation") is a statutory corporation created by the Province of Manitoba through The Manitoba Film and Sound Recording Development Corporation Act. The chief objective of the Corporation is to foster growth of the Manitoba film and sound recording industries by providing financial and other assistance.

The Corporation has been designated by the Minister of Finance to administer the Manitoba Film and Video Production Tax Credit Program, including registration of productions and review of tax credit applications.

2. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with Canadian generally accepted accounting principles. Because a precise determination of many assets and liabilities is dependent upon future events, the preparation of financial statements for a period necessarily involves the use of estimates which have been made using careful judgment. The financial statements have, in management's opinion, been properly prepared within the reasonable limits of materiality and within the framework of the significant accounting policies summarized below:

<u>Inventory</u>

Inventory is valued at the lower cost of net realizable value.

Capital Assets

Capital assets are recorded at cost. Amortization is provided using the straight-line method at rates intended to amortize the cost of the assets over their estimated useful lives. The annual rates are as follows:

Website	30%
Computer equipment	30%
Furniture	20%
Leasehold improvements	5%
Equipment	20%

Program funding

The Corporation provides grant funding to Manitoba companies and individuals in order to promote Manitoba's film, sound recording and interactive media artists and industries. The grant may nominally take the form of equity financing from which, in the future, there may be a recovery of principal or return on investment.

Revenue recognition

a) Program Recoupments

Any recovery of principal or return on investment of programs funded is recorded as program recoupments, when received or reported by the applicant.

b) Province of Manitoba Funding

Province of Manitoba funding is based on the Province of Manitoba's annual allocation to the Corporation and is recorded as revenue when received.

3. CASH

Cash on deposit earns monthly interest at the Chartered Bank's commercial rates.

4. CAPITAL ASSETS

	Cost	Accumulated amortization	2005 Net book value	2004 Net book value
Website Computer equipment Furniture Leasehold improvements Equipment	\$ 4,907 65,570 49,705 53,700 3,719	\$ 4,907 57,812 41,940 13,167 2,501	\$- 7,758 7,765 40,533 1,218	\$- 12,623 13,514 40,822 446
	\$177,601	\$120,327	\$57,274	\$67,405

5. NOTES RECEIVABLE

Notes receivable reflect loans advanced under the Special Loan fund and are required to be repaid as follows:

	\$13,673	\$140,636
Term loan bearing interest at a rate established by the Department of Finance plus 1%, interest receivable monthly, and principal balance due March 31, 2005 (extended from February 20, 2003), secured by an assignment of film tax credits.	-	9,598
Term loan bearing interest at a rate established by the Department of Finance plus 1%, interest receivable monthly, and principal balance due March 31, 2005 (extended from January 30, 2003), secured by an assignment of film tax credits.	-	56,329
plus 1%, interest receivable monthly, and principal balance due on May 4, 2005 (extended from June 1, 2002), secured by an assignment of film tax credits.	\$13,673	\$74,709
Term loan bearing interest at a rate established by the Department of Finance	2005	2004

6. DEFERRED REVENUE

The Province of Manitoba has provided funds directed to specific programs in the next fiscal year. These funds consist of: 2005 2004

	\$ 390,679	\$ 572,558
Sound Portfolio Investment Envelope Program Interactive Media Programs Emerging Talent Matching Funds Program Film Programs	\$ 87,500 255,587 - 47,592	\$ 127,500 435,058 10,000

MANITOBA FILM & SOUND RECORDING DEVELOPMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

		Year of C	ommitment			Total
	04/05	03/04	02/03	01/02	2005	2004
Film						
Film development	\$ 33,816	\$ 999	\$-	\$-	\$ 34,815	\$ 29,420
Film production	301,977	58,263	3,000		363,240	372,173
Access to Markets and Festivals	3,000				3,000	2,829
Emerging Talent Matching Funds	6,000				6,000	1,000
Film & Video Marketing	75				75	
Portfolio Investment Envelope	43,500				43,500	
Industry Support	5,875	-	-	-	5,875	1,000
,	394,243	59,262	3,000	-	456,505	406,422
Sound						
Sound Recording	103.146	26,750	2,250	2,500	134,646	97,625
Demo Recording	11,981	20,7 50	2,200	2,500	11,981	18,480
Record Product Marketing	19,750				19,750	8,200
Sound Touring	14,980				14.980	4,400
Music Video Production	4,463				4,463	4,400
Portfolio Investment Envelope	20,000	5,000			25,000	32,000
Market Access	3.000	5,000			3.000	3,000
Market Alless	177,320	31,750	2,250	2,500	213,820	163,705
Inter- 41 88 - 31 -						
Interactive Media Development	21,000	1,000			22.000	15,000
Production		1,000			· · · · ·	15,000
Access to Markets	40,300				40,300 3,117	
	3,117 600				<u> </u>	
Industry Support	65,017	1,000			<u> </u>	15,000
		1,000			00,017	15,000
TOTAL COMMITMENTS	\$ 636,580	\$ 92,012	\$ 5,250	\$ 2,500	\$ 736,342	\$ 585,127

7. CARRY-OVER COMMITMENTS (See Above)

10. NET ASSETS

Due to lead times required to obtain all the resources necessary to complete film,
video, sound recording and interactive media projects, the Corporation approves
applications for funding which may not be disbursed until subsequent fiscal periods.
Particulars of such approved funding in fiscal year ended March 31, 2005 and prior
years, which were not fully advanced as at March 31, 2005 are as above.

8. TERM LOANS PAYABLE

Term loans reflect borrowings by the Corporation from the Province of Manitoba to fund Special Loans advanced and are secured by the notes receivable. Special Loans are required to be repaid as follows:

	2005	2004
Term loan bearing interest at a rate established by the Department of Finance, interest payments due semi-annually and principal balance due May 4, 2005 (extended from June 1, 2002).	\$13,673	\$74,709
Term loan bearing interest at a rate established by the Department of Finance, interest payments due semi-annually and principal balance March 31, 2005 (extended from January 30, 2003).		56,329
Term loan bearing interest at a rate established by the Department o Finance, interest payments due semi-annually and principal	f	
balance due March 31, 2005 (extended from January 30, 2003).	- 100	9,598
	\$13,673	\$140,636

Balance, end of year	\$57,274	\$245,544	\$302,818	\$184,543
Investment in capital assets	7,799	(7,799)	•	
Excess of revenues over expenses	(17,930)	136,205	118,275	48,778
Balance, beginning of year	\$67,405	\$117,138	\$184,543	\$135,765
	Invested in Capital Assets	Unrestricted	2005	2004

11. FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash, accounts receivable and accrued interest, notes receivable, accounts payable and term loans payable. Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

12. LEASE COMMITMENTS

The Corporation has entered into various lease agreements with minimum annual payments as follows:

2006	\$ 59,693
2007	59,693
2008	64,449
2009	61,157
2010	24,375

9.PROGRAMS DELIVERY

Programs delivery also includes the expenses associated with the delivery of the Manitoba Film & Video Production Tax Credit Program (MTC). While the value of the The Corporation's primary source of income is derived from the Province of Manitoba MTC does not flow through the Corporation, the delivery of it does and therefore determined to be worth noting. A total of 93 applications (both Part A and B) were in various stages of processing during the 2005 fiscal year (2004 – 77), representing in excess of \$250 million worth of production activity (2004 -\$129 million). Production activity includes projects which took place in current and prior years. The tax credits are subject to approval by the Province of Manitoba.

13. ECONOMIC DEPENDENCE

in the form of an operating grant.

14. COMPARATIVE FIGURES

The prior year comparative figures were audited by another firm of chartered accountants.